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1. Performance Evaluations Overview: Higher Education Officer (HEO) Series & Classified Staff

2. Brief Overview on Performance Management

3. The HEO and Classified Staff Performance Evaluation Forms

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5. Providing Consistent Feedback

6. Flexible Schedule

7. Conclusion
A Performance Evaluation is an assessment of an employee’s work over a specific period of time – typically annually.

Employers use Performance Evaluations:

1. To reinforce departmental expectations
2. Recognize employee contributions, as well as, discuss areas for improvement
3. Identify opportunities for training and professional development
4. Provide the basis for advancement opportunities.
OVERVIEW OF...

HEO SERIES EVALUATIONS
CLASSIFIED STAFF EVALUATIONS
OVERVIEW: HEO SERIES EVALUATIONS

1. Pursuant to Article 18.3(b) of the PSC/CUNY Contract

2. Preferably once each semester but at least annually

3. Applicable to all HEO Series employees including those w/13.3b status

4. Separate from HEO Series Reappointment process

5. However, the HEO Series performance evaluations informs the HEO Series Reappointment Process
OVERVIEW: CLASSIFIED STAFF EVALUATIONS

1. Pursuant to the various Collective Bargaining Agreements applicable to all Classified Staff titles

2. Employees in their first year of service evaluated quarterly

3. After one year of service, employees are evaluated annually

4. Employees rated less than satisfactory re-evaluated after 3 months
PERFORMANCE EVALUATION

vs.

PERFORMANCE MANAGEMENT
A Performance Evaluation is Part of a System of PERFORMANCE MANAGEMENT
OVERVIEW OF THE PERFORMANCE MANAGEMENT PROCESS

Performance Planning: Goals (Results/Behaviors) and Developmental Activities

Provide Consistent Feedback During Rating Period

Administering the Performance Evaluation

Preparing for Performance Evaluation: Appraise Performance

Preparing for Performance Evaluation: Employee Input
PERFORMANCE MANAGEMENT VS. PERFORMANCE EVALUATION

PERFORMANCE MANAGEMENT

A continuous process aimed at optimizing employee performance. It consists of...

- Performance Planning – Clarifying responsibilities, setting expectations, developing goals;

- The "day to day" supervisory exercise – On-going communication, monitoring quality & quantity of work output and execution of goals, providing support, documenting;

- Prepping for evaluation discussion – Engage employee in assessment process, appraise performance

- Providing a discrete assessment of an employee’s performance during specified rating period.

PERFORMANCE EVALUATION

A discrete assessment of an employee’s performance during a specified rating period, e.g., annually.

We use evaluations to discuss/document...

1. Employee contributions / Areas for improvement;
2. Goals / Departmental expectations (New/Update to...);
3. Opportunities for training and professional development.

Additionally, documentary support that may provide the basis for advancement opportunities (or not...)

The City College of New York
Performance Management is essential for an organization’s success and one of a manager’s most important responsibilities.

Performance Management can be a highly personal and uncomfortable process for supervisors and employees.
LET’S BEGIN THE PROCESS OF ADMINISTERING THE PERFORMANCE EVALUATION...
PREPARING TO ADMINISTER THE PERFORMANCE EVALUATION

ENGAGE EMPLOYEE IN PROCESS / APPRAISE PERFORMANCE

Performance Management

Prepare for Performance Evaluation:
  Appraise Performance

Prepare for Performance Evaluation:
  Engage Employee In Process
PREPARING TO ADMINISTER THE PERFORMANCE EVALUATION

Engage Employee in Evaluation Process

1. In preparation for the performance evaluation, employees should be notified in advance of evaluation meeting.

2. Supervisor should request their employee’s input about their performance, relative to the parameters (metrics) previously established during performance planning. This involves the employee in the process of assessing their work, which enhances ownership and acceptance by the employee.

3. Employee input may be captured through one of the following:
   a) Self-Evaluation
   b) Statements of Accomplishments
   c) During discussion at evaluation meeting
PREPARING TO ADMINISTER THE PERFORMANCE EVALUATION

APPRAISE PERFORMANCE

When appraising an employee’s performance over a rating period, you want to include the total overall performance, i.e., performance at the start of the rating period through to the end. To help ensure that this occurs the following items should be considered:

1. Performance Planning Objectives (Metrics) reviewed at the beginning of the rating period (i.e., Performance Expectations, Goals/Behavioral Expectations, Professional Development)

2. On-going feedback that was provided

3. Employee Input received
✓ You have done the work!
✓ You have the information!

Now What?

It’s time to Administer the Performance Evaluation!
ADMINISTERING THE PERFORMANCE EVALUATION

Performance Management

Administer the Performance Evaluation (Incl. Performance Planning)
HEO PERFORMANCE EVALUATION PROCESS
Administering the HEO Performance Evaluation is a Two Step Process*:

1. Evaluation Conference
2. Conference Memorandum (i.e., Performance Evaluation)

* The Two-Step Process is pursuant to the PSC/CUNY Agreement.
1) Evaluation Conference

a. Meeting between only the supervisor and employee

b. The supervisor may bring notes to inform the discussion

c. Important that supervisor elicit the employee’s feedback

d. Important that total performance for the rating period is discussed
1) Evaluation Conference (continued)

   e. Desirable performance noted

   f. Areas of improvement identified

   g. Performance Planning - Goals and Plan for Professional Development Established
2) Performance Evaluation

a. Prepared after the Evaluation Conference

b. Summarizes the Evaluation Conference discussion inclusive of the employee’s comments

c. Given to the employee within 10 working days following the Evaluation Conference

d. The employee provided 10 days to review, sign and return to their supervisor.

e. The employee may submit comments regarding the performance evaluation at any time
THE HEO EVALUATION FORM
HEO Evaluation Basics

- Preferably once each semester but at least once each year
- Applicable to HEO series w/13.3b status
- Meeting between only supervisor and employee
- Evaluation document issued to employee w/in 10 days of meeting
- Rebuttal permitted
HEO Form Page 2 (Review):

1. Employee and Supervisor Data must be completed

2. An evaluation period must be provided

3. Indicate the dates that the Conference was held and the Evaluation given to employee

4. **Section A – Competency categories 1-8 applicable to all HEO titles**

<table>
<thead>
<tr>
<th>Competency</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Professional/Technical Competence</td>
<td>Has requisite knowledge and competence in the field and applies up-to-date technical/professional principles, practices, and standards appropriate to the functions of the department, acts as a resource person upon whom others can draw.</td>
</tr>
<tr>
<td>2. Problem Solving/Decision-Making</td>
<td>Problem solving: identifies problems, involves others in seeking solutions; conducts appropriate analyses; searches for best solutions; responds quickly to new challenges. Decision-making: makes clear, consistent, transparent decisions; acts with integrity in all decision-making.</td>
</tr>
<tr>
<td>3. Communication</td>
<td>Communicates effectively with peers, subordinates and customers; actively listens, clearly and effectively shares information; demonstrates effective oral and written communication skills.</td>
</tr>
<tr>
<td>4. Quality of Work Product</td>
<td>Produces an effective, high-quality work product; delivers timely and accurate results.</td>
</tr>
<tr>
<td>5. Teamwork</td>
<td>Co-operates and collaborates with colleagues as appropriate, works in partnership with others.</td>
</tr>
<tr>
<td>6. Customer Service</td>
<td>Demonstrates that he/she values the importance of delivering high quality, innovative, service to internal and external clients, understands the needs of the client, customer service focus.</td>
</tr>
</tbody>
</table>
HEO Form Page 3 (Review):

1. Item 8 allows for department specific competency (Additional competencies may be included)

2. Section A – However, competencies 9-11 are applicable only to HE Associate and HE Officer titles

3. As previously indicated competencies 9-11 are only applicable to HEA and HEO titles

4. Section B – provides additional opportunity to include employee comments. However, employee feedback should be indicated throughout the evaluation.
HEO Form Page 4 (Review):

1. **Section C** – provides for prior period’s goals; how they were rated and relevant comments by supervisor and employee

2. **Section D** – provides for new goals/behavioral expectations

3. **Section E** – supervisor may include additional comments in narrative format
1. **Section F**

*Professional Development Plan*

Employee growth and development benefits the department and College.

Supervisors and employees are expected to engage in discussions that promote opportunities in this area.

2. **Section G** – Do not forget to include an Overall Rating

3. **Section H** – Supervisors must sign the document before it is issued to the employee
SOME SAMPLE CONTENT FOR THE HEO PERFORMANCE EVALUATION COMPETENCY CATEGORIES
Sample Content for Cover Page

Critical Information Indicated

See Department or HR for assistance
<table>
<thead>
<tr>
<th>Competency</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Professional/Technical Competence</td>
<td>Amanda understands student support programs and what is required to make them successful. Amanda has had good ideas and writes well. Amanda’s contributions to the dept’s mid-year report were invaluable. During our meeting, we discussed options for Amanda taking a greater role in managing the department’s data needs. Amanda expressed interest in taking an advanced MS Excel course which would benefit the department. We agreed to seek training options.</td>
</tr>
<tr>
<td>2. Problem Solving / Decision-Making</td>
<td>Amanda thinks critically and works hard to resolve the problems that arise within the program. Amanda missed some important deadlines during the past year, which negatively impacted the department. Amanda stated that she struggled with prioritization. Amanda was advised to bring these issues to her supervisor for assistance.</td>
</tr>
<tr>
<td>3. Communication</td>
<td>Amanda has good communication skills and presents effectively and professionally. Early in the rating period there were some concerns with Amanda not responding timely to internal and external stakeholders. The matter was addressed with her and I am pleased to state that she improved in this area.</td>
</tr>
<tr>
<td>4. Quality of Work Product</td>
<td>The quality and accuracy of Amanda’s work has been good. As previously indicated delivering critical projects on time was an issue. During our discussion, Amanda acknowledged that improvement was needed in this area.</td>
</tr>
<tr>
<td>5. Teamwork</td>
<td>Amanda has been commended by colleagues for her efforts at helping them resolve their issues.</td>
</tr>
<tr>
<td>6. Customer Service</td>
<td>It was reported that on a few occasions Amanda was impatient and rude to students. Amanda was counseled about the issue. During our discussion Amanda reiterated that she was misunderstood. I will more closely monitor her interactions to see what, if any, support is needed.</td>
</tr>
</tbody>
</table>

Employee’s Profile

Name: Amanda

Title: Program Advisor (HEa)

Duties: Designs and implements recruitment activities and retention initiatives
CHALLENGES IN THE HEO PERFORMANCE EVALUATION PROCESS
### CHALLENGES IN THE HEO PERFORMANCE EVALUATION PROCESS

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>1.</td>
<td>Failure to provide on-going feedback</td>
</tr>
<tr>
<td>2.</td>
<td>Total performance is not evaluated</td>
</tr>
<tr>
<td>3.</td>
<td>Failure to indicate the employee’s input in the performance evaluation</td>
</tr>
<tr>
<td>4.</td>
<td>Supervisor fails to consult with appropriate college resource (i.e., HR, General Counsel, Dean, VP, etc.)</td>
</tr>
<tr>
<td>5.</td>
<td>The supervisor prepares the performance evaluation prior to the conference and gives it to the employee at the conference</td>
</tr>
<tr>
<td>6.</td>
<td>Evaluations are only done for poor performers</td>
</tr>
<tr>
<td>7.</td>
<td>Employee receives their first unsatisfactory evaluation in 13.3b year</td>
</tr>
</tbody>
</table>
THE CLASSIFIED STAFF EVALUATION PROCESS
ADMINISTERING THE CLASSIFIED STAFF PERFORMANCE EVALUATION

1. Performance Evaluation is prepared by supervisor (Evaluator)

2. Supervisor of the Evaluator or Other Designated (Reviewer) reviews the Performance Evaluation prior to it being issued to the employee

3. Upon approval by the (Reviewer), the Performance Evaluation is issued to the employee.

4. More than one supervisor may attend a meeting to issue an evaluation to employee

5. Employee rebuttal permitted
THE CLASSIFIED STAFF EVALUATION FORM
ADMINISTERING THE CLASSIFIED STAFF PERFORMANCE EVALUATION...(CONTINUED)

Classified Form (page 1):

- All information on form is required and should be completed.
- The employee’s status should be indicated as Permanent, Probationary, or Provisional.
- Probationary employees are evaluated quarterly.
- Employees with one year of service are evaluated annually.
- An employee who receives a Does Not Meet Expectations (DNME), should be re-evaluated after three months.

INSTRUCTIONS FOR USING THE CRITICAL JOB SUCCESS FACTORS IN THE EVALUATION PROCESS
1. Mark one box under each applicable factor. Write specific examples or clarifying remarks in the comments box to illustrate the employee's performance or help explain the ratings. Highlight particular accomplishments or strengths, and describe any areas or skills improved or needing improvement.
2. Discuss each factor's rating and the reasons with the employee.
3. The employee's civil service job title specification or position description should be reviewed by the employee and supervisor during the evaluation process. If a customized position description is created from the civil service job title specification, it should be signed by the employee and supervisor, attached and sent to Human Resources to be included with the employee's personnel file.
1) JOB KNOWLEDGE: The degree to which the employee understands the job duties and has the ability to accomplish the job functions.

- Consistently exhibits exceptional knowledge and outstanding skills in the most complex aspects of the job.
- Frequently demonstrates better than average knowledge and skills in all aspects of the job.
- Has adequate knowledge and skills to handle job duties.
- Application of knowledge is limited. Required skills are poorly demonstrated.

COMMENTS:

2) WORK QUALITY: The degree to which the employee produces accurate, acceptable and thorough work.

- Consistently produces work of the highest quality.
- Produces high quality work; makes few errors.
- Produces acceptable work with minimal errors.
- Produces marginal to unacceptable work; makes excessive errors.

COMMENTS:

3) WORK QUANTITY: The employee's level of productivity/output and timeliness of work.

- Consistently completes work ahead of schedule; seeks additional tasks; highest output level.
- Completes most work assigned ahead of schedule; above average output level.
- Completes the majority of work assigned within specified deadlines; acceptable output level.
- Does not complete work assigned within required time limits, generally unsatisfactory output level.

COMMENTS:

Classified Form (page 2):

1. Competency categories 1-3

2. Comments represent important feedback for the employee and should be provided for each competency category
4) INITIATIVE: The degree to which the employee demonstrates independent action and resourcefulness on the job by developing new methods, offering constructive suggestions, or seeking additional work.

- Consistently exceeds requirements for independent action and resourcefulness; highly motivated.
- Exceeds requirements for independent action and resourcefulness; diligent worker.
- Meets basic job requirements for independent action and resourcefulness; acceptable worker.
- Rarely initiates independent action as required by the job; requires constant supervision.

COMMENTS:

5) WORK ETHIC AND HABITS: The employee’s proper handling of confidential information, adherence to policies, and commitment to productivity; ability to add value to the unit, office or department.

- Consistently practices good work ethic and demonstrates integrity in all assigned work; regularly develops methods for streamlining operations and provides constructive suggestions.
- Practices good work ethic and demonstrates integrity in most assigned work; develops methods of completing work and provides constructive suggestions.
- Sometimes practices good work ethic and demonstrates integrity in most assigned work; occasionally develops better methods of completing work and provides constructive suggestions.
- Rarely practices good work ethic; does not demonstrate integrity at work; does not provide constructive suggestions.

COMMENTS:

6) ANALYTICAL/PROBLEM SOLVING SKILLS: The employee’s ability to identify, analyze and solve problems.

- Consistently demonstrates outstanding analytical skills with the ability to creatively solve complex problems.
- Demonstrates good analytical skills with the ability to solve complex problems.
- Solves routine problems; requires assistance to analyze and solve complex problems.
- Has difficulty recognizing and solving routine problems; demonstrates little or no analytical skills.

COMMENTS:

Classified Form (page 3):

1. Competency categories 4-6

2. Comments represent important feedback for the employee and should be provided for each competency category
7) CUSTOMER RELATIONS: The employee’s ability to understand and meet the professional needs or expectations of internal or external customers, and communicate effectively with them.

- Exceptional in anticipating and meeting customer needs; communicates very well with customers.
- Anticipates and meets customer needs; communicates well with customers.
- Meets customer needs; communicates adequately with customers.
- Fails to meet customer needs; communicates poorly with customers.

COMMENTS:

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8) INTERPERSONAL SKILLS: The employee’s ability to actively listen, communicate, share information and work cooperatively with staff or coworkers; demonstrate teamwork and build positive relationships.

- Consistently achieves outstanding working relationships; inspires staff and/or coworkers to excel.
- Works cooperatively with others; participates as a good team member.
- Sometimes uncooperative; experiences difficulty relating to staff or coworkers.
- Fails to work cooperatively or achieve good working relationships with staff or coworkers.

COMMENTS:

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9) ATTENDANCE AND PUNCTUALITY: Consider the frequency of the employee’s absences and latenesses per CUNY’s attendance and lateness policies, and the observance of lunch and break periods.

- Excellent attendance record: always present and on-time or early.
- Good attendance record: regularly present and on time.
- Fair attendance record: occasional unscheduled absences and/or latenesses.
- Poor attendance record: habitual unscheduled absences and/or latenesses.

COMMENTS:

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Classified Form (page 4):

1. Competency categories 7-9

2. **Competency 9** – Attendance and Punctuality information should be verified with HR
ADMINISTERING THE CLASSIFIED STAFF PERFORMANCE EVALUATION...(CONTINUED)

Classified Form (page 5):

1. **Section 10**

   **GOALS**

   Provides prior period’s goals, how they were rated and relevant comments by supervisor and employee

2. **Section 11**

   provides new Goals/Behavioral Expectations

3. **Section 12**

   **PROFESSIONAL DEVELOPMENT PLAN**

   Employee growth and development benefits the department and College.

   Supervisors and employees are expected to engage in discussions that promote opportunities in this area
13) OVERALL PERFORMANCE RATING: Based upon the employee’s total performance and professional progress during the evaluation period, select the most accurate rating for the overall evaluation.

SIGNATURES

MANAGER OR EVALUATOR
This report represents my best judgment of the value of this employee’s work performance during the evaluation period indicated on page one.

SIGNATURE: [Signature] DATE: [Date]

REVIEWER (i.e., Supervisor of the Manager/Evaluator or Other Designated Reviewer)
I have reviewed the performance evaluation report of the immediate manager/supervisor or evaluator. I believe this report is accurate according to my best knowledge.

SIGNATURE: [Signature] DATE: [Date]

EMPLOYEE’S REVIEW OF THE EVALUATION
I have reviewed this work performance evaluation and understand that my signature indicates only that I have read and discussed this performance evaluation and job description with my supervisor or evaluator. It does not necessarily mean that I agree with the evaluation’s content. I understand that I may include written comments below or attach a separate sheet, if desired.

SIGNATURE: [Signature] DATE: [Date]

EMPLOYEE’S COMMENTS

1. **Section 13** – Do not forget to indicate an overall rating

2. Signatures must be provided by the Evaluator, Reviewer and Employee

3. Employee may indicate their comments on the evaluation form or submit them on a separate document
ADMINISTERING THE CLASSIFIED STAFF PERFORMANCE EVALUATION...(CONTINUED)

Classified Form (page 7):
Performance rating definitions

Performance Rating Definitions

DOES NOT MEET EXPECTATIONS (DNE)
The employee’s performance did not meet one or more of the attainable standards of the task and consistently fails to perform the duties and responsibilities of the job description. The employee’s own lack of effort or of required knowledge, skills and abilities was responsible, but also was not compliant with CUNY attendance and lateness policies. Performance has been consistently at this level despite sufficient and adequate attempts by the supervisor to correct performance. This level of performance cannot be of long duration. A re-evaluation is required after three months.

MEETS EXPECTATIONS (ME)
The employee’s work performance satisfies all the standards of the job tasks; the employee is dependable and consistent in performing all assigned duties and responsibilities. The employee is compliant with CUNY attendance and lateness policies.

EXCEEDS EXPECTATIONS (EE)
The employee’s work performance is consistently at a high standard and is better than that required by the job tasks; or has merely attained the standards but the circumstances under which the employee carried out the task were so difficult that superior effort, knowledge, skills or abilities were needed to attain the normal standards.

OUTSTANDING (O)
The employee’s work performance excels well above the standards of the job tasks; or the circumstances under which the employee carried out the tasks were so extraordinarily difficult to make attainment of the normal standards an outstanding achievement.

FORM INSTRUCTIONS
• To save a copy of the form on your computer:
  - Click the “Save Form/As File” button
  - Delete the default file name in the File Name field
  - Type the employee’s name and the evaluation period or year in the File Name field
  - Select a drive and a folder on your computer and click the “Save” button next to the File Name field.
CHALLENGES WITH THE CLASSIFIED STAFF PERFORMANCE EVALUATION PROCESS
CHALLENGES WITH THE CLASSIFIED STAFF PERFORMANCE EVALUATION PROCESS

1. Failure to provide on-going feedback

2. Total performance is not evaluated

3. Insufficient feedback/comments are provided to support competency rating

4. Supervisor fails to consult with appropriate college resource (i.e., HR, General Counsel, Dean, VP, etc.)

5. Evaluations are only done for poor performers
SOME SAMPLE CONTENT FOR THE CLASSIFIED STAFF PERFORMANCE EVALUATION COMPETENCY CATEGORIES
THE PERFORMANCE EVALUATION PROCESS - CLASSIFIED STAFF

Sample Content for Cover Page

Critical Information includes –

1. Name
2. Current Title
3. Current Employment Status
4. Underlying/Permanent Title (If applicable)
5. Department
6. Supervisor
7. Evaluation Type (If applicable)
8. Evaluation Meeting Date
9. Evaluation Period
10. Job/Position Summary

* Department or HR Can Assist
Employee Profile

Name: Richard

Title: Administrative Assistant (CUNY Office Assistant – COA)

Duties:
Responsible for maintaining front desk coverage; answering telephone calls; coordinating the work of College Assistants and work study students
Goals and a Professional Development Plan

- Current Periods Goals (11) will be Last Periods Goals (10) during next evaluation.
- The steps within a Professional Development Plan could be goals for a given rating period.
DO NOT FORGET...

ENGAGE YOUR EMPLOYEE IN A PERFORMANCE PLANNING DISCUSSION FOR THE NEXT RATING PERIOD AND INCLUDE THE OUTCOME OF THAT DISCUSSION IN THE PERFORMANCE EVALUATION.
PERFORMANCE PLANNING

Performance Planning: Goals(Results/Behaviors) and Developmental Activities
PERFORMANCE PLANNING

SOME GUIDELINES FOR SETTING GOALS AND ESTABLISHING PROFESSIONAL DEVELOPMENT PLANS AND A FEW EXAMPLES
PERFORMANCE PLANNING

1. Performance Expectations

2. Goals – Results / Behavioral Expectations

3. Professional Development
When determining Performance Expectations consider the following –

1. Departmental Goals

2. Employee’s job description (JD)

3. Review day to day work [should be consistent with the JD and the departmental goals]

4. Review Performance Evaluation Objectives
   a. Competency Categories
   b. Rating Period: Annual, Semester, Quarterly (Classified only)
PERFORMANCE PLANNING...(CONTINUED)

Goals –

1. Results – work to be achieved within the rating period

2. Behavioral Expectations – how an employee is expected to go about performing their job within the rating period
PERFORMANCE PLANNING...(CONTINUED)

Some guidelines for ESTABLISHING Goals with your employee:

1. Goals must clearly define the end results to be accomplished

2. To the extent possible, goals should have a direct and obvious link to organizational success factors or goals

3. Goals should be challenging, but achievable, to motivate performance

4. Goals should be set in no more than three areas – too many different goals at once will impede success

5. Goals should be S.M.A.R.T. [Specific, Measurable, Achievable, Relevant & Time-Bound]
Examples of Goals –

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<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>1.</td>
<td>Over the next 6-months, improve work order completion rate to a minimum of 1.5 work orders per day</td>
</tr>
<tr>
<td>2.</td>
<td>Reduce unscheduled absences – progress check in 3-months</td>
</tr>
<tr>
<td>3.</td>
<td>Avoid confrontational interactions with direct reports, supervisors and co-workers – progress check in 3-months</td>
</tr>
<tr>
<td>4.</td>
<td>Decrease student attrition by 10% in the school year</td>
</tr>
<tr>
<td>5.</td>
<td>Increase student participation in program workshops by 10% in the Fall semester and 15% in the Spring semester</td>
</tr>
<tr>
<td>6.</td>
<td>Present research data on the end of semester reports in Excel format</td>
</tr>
</tbody>
</table>
## PERFORMANCE PLANNING...(CONTINUED)

**Examples of Goals (Continued) –**

<p>| | |</p>
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<tbody>
<tr>
<td>7.</td>
<td>During the next 3-months demonstrate improvement with finishing work assignments before the end of shift and communicating with Supervisor no later than after lunch break if you feel that you will be unable to complete assignment in time.</td>
</tr>
<tr>
<td>8.</td>
<td>Respond timely (within 24 hours) to communications (telephone, email) from internal and external stakeholders. Progress will be reviewed at the end of the semester.</td>
</tr>
<tr>
<td>9.</td>
<td>During the rating period, improve the work order completion rate to a minimum of one work order per day</td>
</tr>
<tr>
<td>10.</td>
<td>Plan end of semester fundraising gala w/entertainment for 200 participants</td>
</tr>
</tbody>
</table>
PERFORMANCE PLANNING...(CONTINUED)

Professional Development -

1. Hard and soft skills developmental activities planned for the employee during the rating period;

2. Requirements and developmental areas to pursue in preparation for advancement (at CCNY, CUNY or elsewhere)

3. Professional Development may occur through experiential activities at work and/or opportunities outside of work (e.g., training classes)

4. May be related to employee’s personal and professional interests.
PERFORMANCE PLANNING...(CONTINUED)

Professional Development Plans –

1. To assist you with improving in the performance areas identified (more effective supervision of staff & completing assignments timely):

   a. Weekly one-on-one meetings w/supervisor will be scheduled.

   b. The meetings will allow your supervisor to monitor your work more closely and provide you with more immediate feedback when issues arise.

   c. Additionally, it was agreed that you would participate in the CUNY PDLM training program – "Effective Project Management". The objective is to assist you with managing and better prioritizing your work projects.
2. To help address CUNY Central’s new requirement that the department submit its reports in MS Excel format and to provide you an opportunity to take on more Data management responsibilities, we agreed that you will:

   a. attend CPS’s intensive MS Excel training in the summer semester.

   b. Upon completion of the training you will be responsible for generating reports for the department and preparing them in accordance with CUNY Central’s specifications.
PERFORMANCE PLANNING...(CONTINUED)

Professional Development Plans (Continued) –

3. Your performance continues to be exceptional. In response to your request to take on more management responsibilities: it was agreed that for 6-months, you will assume:

   a. responsibility for managing the assignments and the review and signing of timesheets for the department’s college assistants and work-study students.

   b. During the 6-month period we will meet one-on-one bi-weekly to assess your progress and provide any needed support.
PEFORMANCE PLANNING WITH THE HEO-SERIES EVALS

HEO Form Page 4:

1. **Section C** – provides for prior period’s goals; how they were rated and relevant comments by supervisor and employee

2. **Section D** – provides for new goals

3. **Section E** – supervisor may include additional comments in narrative format
HEO Form Page 5:

1. **Section F**

   *Professional Development Plan*

   Employee growth and development benefits the department and College.

   Supervisors and employees are expected to engage in discussions that promote opportunities in this area.
**PEFORMANCE PLANNING WITH THE CLASSIFIED STAFF EVALS**

### Classified Form (page 5):

1. **Section 10**

   **GOALS**
   
   Provides prior period’s goals/behavioral expectations, how they were rated and relevant comments by supervisor and employee

2. **Section 11**

   - provides new Goals/Behavioral Expectations

3. **Section 12**

   **PROFESSIONAL DEVELOPMENT PLAN**

   Employee growth and development benefits the department and College.

   Supervisors and employees are expected to engage in discussions that promote opportunities in this area

### Last Period’s Goals

<table>
<thead>
<tr>
<th>Goals/Objectives</th>
<th>Rating</th>
<th>Comments</th>
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### Current Period’s Goals

Enter the performance goals for the next period to be evaluated. Individual goals and objectives should align with those of the department and the college.

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### Professional Development Plan

Summarize any specific plans for corrective action or training and development for the next review period.
NEXT...

THE PERFORMANCE PLAN FOR THE NEXT RATING PERIOD/
RE-ENGAGING THE DAY TO DAY SUPERVISORY EXERCISE BY PROVIDING
CONSISTENT FEEDBACK
PROVIDING CONSISTENT FEEDBACK

Provide Consistent Feedback During Rating Period
PROVIDING CONSISTENT FEEDBACK...

1. Employees are subject to day to day supervision

2. When providing feedback about performance it should be:
   a. Provided on an on-going basis *(Daily)*
   b. Timely *(Critical for Immediate Improvement)*
   c. Done in private *(Counseling)*
   d. Non-adversarial *(Coaching)*
3. On-going feedback is more effective when there is two-way communication between the supervisor and employee:

   a. *Supervisors provide constructive and timely feedback; feedback is objective never personal*

   b. *Employees seek feedback to ensure that they understand how they are performing*

   c. *Collaboratively plan steps to address development needs*
On-going feedback can be provided in a variety of ways:

a. Verbal

b. Email

c. Letter / Memorandum
Examples of On-Going Feedback – VERBAL* /EMAIL/MEMO

Subject: Job Well Done

“I am happy to inform you that the Vice President was pleased with the way you supported HR on the recent faculty move from Marshak.

HR remarked on your professionalism and resourcefulness during the move and that it would not have been accomplished successfully without your efforts. As always, thank you and keep up the good work.”

*Document in private notes
Examples of On-Going Feedback – EMAIL

Subject: Concerns with Overtime Report

“I have finished my review of the overtime reports you submitted yesterday and it has several errors and incorrect information. Please see my edits, make the appropriate corrections and return to me by 1:00 PM today for my follow-up review.

As I shared with you previously, it is due to HR/Timekeeping tomorrow morning and we want to do everything on our end to ensure that our employees get paid timely.

I note that this is not the first time that I have had to bring this type of issue to your attention. Also troubling is that you were given the correct information to include in the report the day before. We will discuss this matter at our next one-on-one meeting. Please come prepared with ideas on how we can avoid this issue in the future.”
Examples of On-Going Feedback – Letter / Memorandum

RE: Lateness

“This letter summarizes our discussion about your lateness to work.

Today you were 30 minutes late to work. Additionally over the past 3 weeks you reported late to work 8 times. I advised you that your lateness creates coverage issues within the department.

You informed me that you have had some unanticipated child care issues and that you hope to have them worked out by next week. I advised you that in the future you must communicate these matters to me in advance. Doing so gives us an opportunity to troubleshoot ways to help you and help us minimize the impact lateness has on the operation.

I also suggested that you consult with HR about any appropriate support options. We agreed that I would follow-up with you in 2 weeks to assess your improvement in this area.”
A Quick Note On
The Flexible Work Environment
TYPES OF FLEXIBLE WORK ARRANGEMENTS

FLEXIBLE SCHEDULING

- **Flexible Hours** – modifying start and end times of regular daily hours
- **Telecommuting** – working remotely for part of the regular work week. (Hybrid Scheduling)
THE FLEXIBLE WORK ENVIRONMENT

EXPECTATIONS

➢ In either arrangement – flex hours or telecommuting – supervisors/managers and staff must ensure continuity of departmental operations.

➢ It is understood that with flexible scheduling work is being accomplished in different ways. Notwithstanding, employees are subject to the same performance standards, as if they were working on-site.

➢ If an employee is working a hybrid (on-site and remote) schedule, then a remote work form should be on file with the supervisor, with a copy to HR.
PERFORMANCE EVALUATIONS

TO CONCLUDE:

✓ Total performance should be discussed
✓ Ask questions, elicit responses
✓ Seek opportunities to professionally develop employees
✓ Show that you are invested in the employee’s success
✓ Encourage employee to invest in the department’s success, as well as, their own
✓ Provide Consistent Feedback
✓ Be diligent about documenting performance
✓ Consult with Human Resources
Thank you for Participating!

You’ve reached the end of the CCNY HUMAN RESOURCES EMPLOYEE PERFORMANCE EVALUATION (CLASSIFIED STAFF & HEO SERIES) TRAINING SERIES.

We hope this guide assists you in creating an environment to help “develop staff performance that grows our impact, support staff development, and promote fairness and transparency.”

Please contact Andrea Yarde ayarde@ccny.cuny.edu or (212)650-7669, if you have any questions about the process or your submissions.