The City College of New York

Continuing & Professional Studies

www.cps.ccny.edu
212-650-7312

The Secrets of Purchasing Foreclosed Property

The goal of this course is to ensure that the participants will gain a complete understanding and learn the fundamentals of buying a foreclosed property. This class will start by asking the participants some simple questions about their goals. In addition, everyone will be asked to identify their investing objectives. What are you willing to invest and how aggressive are you willing to be? This information will be used to develop a personalize plan for their efforts based on their personality. This class will focus techniques that professional real estate investor's use on a daily basis with a strong focus on how to invest in foreclosures and manage a rehab project. In addition, the following topics will be covered as well:

- The New York Foreclosure Process
- Foreclosure Terms and Definitions
- How to locate Foreclosure Property
- Short Sales
- Bank Owned Properties (REO)
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The course is being taught by **Anie Akpe-Lewis,** a Vice President of Mortgage Operations at a financial institution. Anie has over 15 years in Real Estate, Mortgage financing, Loss Mitigation, and Mortgage Servicing. Anie has worked for the Municipal Credit Union (MCU) for 10 years. Prior to MCU, Anie worked at Amsouth Bank and Progressive Home Mortgage where she held senior-level positions in multiple business lines including mortgage, home equity, small business, and indirect lending. In addition, she owned and operated a mortgage brokerage company in Atlanta, Georgia. Anie holds a Bachelors and an MBA degree from Dowling College in Long Island.

BC098

6 Sessions; 18 Hours

$295

Tuesdays

October 22 – November 26

6:00 – 9:00 PM

CALL : **(212) 650-7312**

VIEW: http://www.ccny.cuny.edu/cps/foreclosedproperty.cfm

VISIT: **SHEPARD HALL, ROOM 2**
On Convent Avenue, Near 140th Street

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